



“I appreciate your tenacity in uncovering and addressing issues to prevent negative impact to the business. Thank you so much for all your assistance!”

// Fortune 100 Healthcare Provider

HEALTHCARE

Client: Top Regional Hospital in the Southwest

Value: \$500K Project

Project: Installation of copper and fiber infrastructure for a new Radiation Oncology Building and ongoing work in the client's data center.

Challenges:

- Customer expectations exceeded industry standards for both material and craftsmanship.
- Meeting customer's tight timeline without disruption of normal business.
- Installation environment consisted of office space, patient treatment rooms, and data center.

Solutions:

- ComNet recommended and specified Category 6A cabling on all projects and singlemode fiber backbone.
- Maintained regular communication with the customer to ensure appropriate labor was assigned throughout the construction schedule.
- Performed off hour work in mission critical environments to ensure minimal customer disruption from normal operations.
- Assigned skilled labor specifically trained to perform work in the customer's differing technology environments.

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