



“Without your shared pride and accountability, attention to detail and customer service, we simply could not have been so satisfactorily, so triumphantly, successful.”

// Fortune 500 General Contractor

## MANUFACTURING

**Client:** Fortune Global 500 Manufacturing Company

**Value:** \$9M+ Project

**Project:** Designed and installed a complete copper and fiber cabling system in an 8 building campus, including a customer owned data center. Project scope was in excess of 100+ cabinets, 2Million feet of CAT6A cabling and 18,000 fiber ports.

**Challenges:**

- Overall project size and cash flow required to maintain material and labor flow was an end user concern.
- Collapsed project timelines created complexity in material lead times and required consistent staging of deliveries with suppliers.
- Project size and timeline placed challenges on labor force allocation and meeting project milestones.

**Solutions:**

- ComNet's financial stability and large project capabilities were put to use by supplying proper resources and completing the project on time and on budget.
- Forward provisioning of materials and inventory staging were implemented, based on project milestones, allowing for consistent material flow.
- A specialized, dedicated team trained in data center integration was deployed to assure project success.

### REGIONAL OFFICES

Bethel, CT (HQ)  
(800) 421-0389

Jacksonville, FL  
(800) 328-8007

Frederick, MD  
(888) 975-1430

New York, NY  
(800) 421-0389

Flower Mound, TX  
(800) 486-0011

### NATIONAL PRESENCE

Massachusetts  
Connecticut  
New York  
New Jersey

Ohio  
Washington, D.C.  
Virginia  
North Carolina

Georgia  
Florida  
Arizona  
California